CONDENSED ANNUAL OPERATING AND FINANCIAL TREND REPORT (in thousands, excpet per share amounts)

Funeral operating revenue \$ 190,098 \$ 196,475 \$ 226,819 \$ 225,226 \$ 251,396 Cernetery operating revenue 15,688 19,377 196,693 27,708 22,452 Ancilary revenue - 748 4,661 4,435 2,100 Divested/planned divested revenue 17,618 11,689 91,98 4,485 2,100 Total revenue 227,992 5274,107 5232,446 5375,886 5307,174 Funeral operating EBITDA margin 37,7% 33,5% 41,12% 43,25% 40,6% Cernetery operating EBITDA margin 13,10% 34,8% 38,5% 46,2% 41,7% Financial EDITDA margin 90,01% 99,9% 93,2% 92,5% Ancilary EBITDA margin 0,0% 39,8% 22,1% 21,156 20,750 Divested/planned divested EBITDA margin 0,0% 39,8% 22,4% 21,4% 20,5% Ancilary EBITDA margin 0,0% 39,8% 40,5% 43,8% 40,6% 43,8% Total EBITDA margin						
Cemetery operating revenue 44,688 49,317 69,083 91,300 22,452 Financial revenue - 748 41,669 91,206 22,452 Divestudplanned divestud ravenue 17,618 11,689 91,916 4,483 4,193 Divestudplanned divestud ravenue 17,618 11,689 91,916 4,485 2,101 Total revenue 527,932 527,4107 523,9448 5376,886 5370,174 Funeral operating EBITDA margin 37,7% 38,6% 41,2% 40,6% Cemetery operating EBITDA margin 31,0% 34,8% 46,2% 41,7% Financial EBITDA margin 90,1% 89,9% 93,2% 92,5% Cemetery operating EBITDA margin 0,0% 39,8% 25,4% 22,7% 20,1% Divestedplanned divested EBITDA 4,603 2,400 2,222 1,117 203 Divestedplanned divested EBITDA 4,603 2,400 4,498 14,0% 14,5% Total EBITDA 58,730 572,213 \$101,413		2018	2019	2020	2021	2022
Financial revenue 15,688 15,878 19,689 22,702 22,452 Ancillary revenue 7,781 1,681 4,891 4,485 2,100 Total revenue 5267,992 \$27,4107 \$329,448 \$375,886 \$370,174 Funeral operating EBITDA \$71,727 \$75,553 \$93,840 \$101,951 40,6% Cemetery operating EBITDA margin 37,7% 38,85% 41,25 43,25% 40,6% Cemetery operating EBITDA margin 31,0% 34,8% 38,5% 46,25% 42,7% Financial EBITDA margin 90,1% 89,9% 93,25% 93,25% 20,7% Ancillary EBITDA margin 90,1% 89,9% 93,25% 20,7% 21,117 293 Divested/planned divested EBITDA 4,003 2,409 2,49% 24,9% 24,9% 24,9% 24,9% 24,9% 24,9% 24,9% 14,0% 10at BITDA 30,9% 30,8% 32,54 20,556 40,5% 43,9% 10,4% 54,262 \$53,848 00,763 31,	Funeral operating revenue	\$ 190,098	\$ 196,475	\$ 226,819	\$ 252,926	\$ 251,396
Ancillary revenue 1- 7.48 4.681 4.435 4.193 Divestedplanned divested prevenue 5 267.992 5274.107 5 325.486 5 370.174 Funeral operating EBITDA margin 5 71.727 \$ 75.553 \$ 93.480 \$ 109.204 \$ 101.951 Funeral operating EBITDA margin 37.7% 38.5% 41.2% 42.558 37.508 Cemetery operating EBITDA margin 31.0% 3.844 17.164 26.527 42.158 37.508 Cemetery operating EBITDA margin 14.139 14.272 18.357 21.156 20.767 Financial EBITDA margin 0.01% 89.9% 93.2% 92.5% 22.1% Divestedplanned divested EBITDA 4.603 2.480 2.2.92 1.117 29.3 Divestedplanned divested EBITDA margin 26.1% 21.2% 54.651 \$5.652 \$5.3.84 Consolidated EBITDA margin 26.7% 31.7% 14.394 14.5% 14.5% Consolidated EBITDA margin 26.7% 57.543 \$50.514 \$5.2.54 \$5.2.685	Cemetery operating revenue	44,588	49,317	69,083	91,330	90,033
Divested/planned divested revenue 17.618 11.689 9.196 4.485 2.100 Total revenue \$267,992 \$274,107 \$329,448 \$375,868 \$370,174 Funeral operating EBITDA Funeral operating EBITDA Cometary operating EBITDA Cometary operating EBITDA margin \$71,727 \$75,553 \$93,480 \$109,204 \$101,961 Cometary operating EBITDA Cometary operating EBITDA Cometary operating EBITDA margin 13,844 17,164 26,627 42,158 37,509 Cometary operating EBITDA Cometary operating EBITDA margin 13,844 17,164 26,627 42,158 37,509 Ancillary EBITDA Ancillary EBITDA margin 10,4139 14,227 83,32% 93,23% 93,23% 92,5% Divested/planned divested EBITDA Divested/planned divested EBITDA margin 26,19% 21,28% 141,404 8161,351 Total EBITDA Total EBITDA margin 30,37% 40,07% 44,5% 54,282 \$33,488 Overhead Overhead 33,8% 103,751 51,414 \$46,5% 51,751 51,939 \$20,520 517,711 Diperelatine & anontization \$17,771	Financial revenue	15,688	15,878	19,689	22,708	22,452
Total revenue \$ 267,992 \$ 274,107 \$ 329,448 \$ 375,886 \$ 370,174 Funeral operating EBITDA margin 37.7% \$ 75,653 \$ 93,480 \$ 100,204 \$ 101,961 Cometery operating EBITDA 13,344 17,164 26,027 42,158 37,509 Cometery operating EBITDA 13,344 17,164 26,027 42,158 37,509 Cometery operating EBITDA 14,139 14,272 18,357 21,156 20,767 Financial EBITDA margin 90,1% 89,9% 93,22% 93,22% 20,1% Ancillary EBITDA margin 0.0% 39,9% 22,27% 20,1% Divested/planned divested EBITDA 4,603 2,480 2,427% 24,9% 14,0% Total EBITDA 5104,313 \$ 109,767 \$ 141,942 \$ 174,641 \$ 161,861 Total EBITDA margin 26,1% 21,2% 44,9% 44,5% 43,8% Overhead as a parcentage of revenue 13,8% 13,7% 12,3% 14,4% 14,5% Consolidated EBITDA \$ 6	Ancillary revenue	-	748	4,661	4,437	4,193
Funeral operating EBITDA \$ 71,727 \$ 75,553 \$ 93,480 \$ 109,204 \$ 101,951 Funeral operating EBITDA margin 37,7% 38,5% 44,2% 43,2% 40,6% Cemetery operating EBITDA margin 13,844 17,164 26,627 42,158 37,509 Cemetery operating EBITDA margin 14,139 14,272 18,357 21,156 20,767 Financial EBITDA margin 90,1% 89,9% 93,2% 93,2% 92,2% Ancilary EBITDA margin 0,0% 39,8% 24,8% 22,7% 20,1% Divested/planned divested EBITDA 4,603 2,480 2,292 1,117 293 Divested/planned divested EBITDA 4,603 2,480 2,49% 44,6% 45,6% Total EBITDA margin 36,993 \$3,7,554 \$40,514 \$161,361 70,411 \$103,131 Total EBITDA margin 25,7% \$3,00,7% \$141,492 \$174,641 \$161,361 Total EBITDA margin 25,7% \$3,054 \$40,513 \$13,755 \$10,235 \$10,76	Divested/planned divested revenue	17,618	11,689	9,196	4,485	2,100
Funeral operating EBITDA margin 37.7% 38.5% 41.2% 43.2% 40.6% Cemetery operating EBITDA 13.844 17.164 26.627 42.158 37.509 Cemetery operating EBITDA margin 31.0% 34.6% 38.5% 46.2% 41.7% Financial EBITDA 14.139 14.272 18.357 21.156 20.767 Ancillary EBITDA margin 00% 39.9% 93.2% 93.2% 22.5% Ancillary EBITDA margin 0.0% 39.8% 22.4% 24.9% 21.117 293 Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 21.4% 316.0% 43.6% Total EBITDA margin 28.9% 40.0% 43.1% 46.5% 43.6% Total EBITDA margin 53.6993 \$3.7,54 \$40.514 \$16.1361 41.5% Consolidated EBITDA margin 25.1% 26.3% 30.0% 32.0% 29.0% Consolidated EBITDA margin 25.1% 27.513 3.70 5.513 5.959 Consolidat	Total revenue	\$ 267,992	\$ 274,107	\$ 329,448	\$ 375,886	\$ 370,174
Funeral operating EBITDA margin 37.7% 38.5% 41.2% 43.2% 40.6% Cemetery operating EBITDA 13.844 17.164 26.627 42.158 37.509 Cemetery operating EBITDA margin 31.0% 34.6% 38.5% 46.2% 41.7% Financial EBITDA 14.139 14.272 18.357 21.156 20.767 Ancillary EBITDA margin 00% 39.9% 93.2% 93.2% 22.5% Ancillary EBITDA margin 0.0% 39.8% 22.4% 24.9% 21.117 293 Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 21.4% 316.0% 43.6% Total EBITDA margin 28.9% 40.0% 43.1% 46.5% 43.6% Total EBITDA margin 53.6993 \$3.7,54 \$40.514 \$16.1361 41.5% Consolidated EBITDA margin 25.1% 26.3% 30.0% 32.0% 29.0% Consolidated EBITDA margin 25.1% 27.513 3.70 5.513 5.959 Consolidat	Funeral operating EBITDA	\$ 71,727	\$ 75,553	\$ 93,480	\$ 109,204	\$ 101,951
Cemetery operating EBITDA margin 31.0% 34.8% 38.5% 46.2% 41.7% Financial EBITDA 14,139 14,272 18,357 21,156 20,767 Financial EBITDA 90.1% 89.9% 93.2% 92.5% Ancillary EBITDA 289 1,166 1,006 841 Ancillary EBITDA 4.603 2.480 2.27.4% 20.1% Divested/planned divested EBITDA 4.603 2.480 2.4.9% 14.0% Total EBITDA margin 26.1% 21.2% 24.9% 14.0% Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Consolidated EBITDA \$ 567,320 \$ 72,213 \$ 101,428 \$ 120,339 \$ 107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 22.9% Other coxpenses and Interst 5 17.400 \$ 11,771 \$ 19,389 \$ 20.520 \$ 19,799 No		-				
Cemetery operating EBITDA margin 31.0% 34.8% 38.5% 46.2% 41.7% Financial EBITDA 14,139 14,272 18,357 21,156 20,767 Financial EBITDA 90.1% 89.9% 93.2% 92.5% Ancillary EBITDA 289 1,166 1,006 841 Ancillary EBITDA 4.603 2.480 2.27.4% 20.1% Divested/planned divested EBITDA 4.603 2.480 2.4.9% 14.0% Total EBITDA margin 26.1% 21.2% 24.9% 14.0% Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Consolidated EBITDA \$ 567,320 \$ 72,213 \$ 101,428 \$ 120,339 \$ 107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 22.9% Other coxpenses and Interst 5 17.400 \$ 11,771 \$ 19,389 \$ 20.520 \$ 19,799 No	Cemetery operating EBITDA	13.844	17,164	26.627	42,158	37,509
Financial EBITDA Financial EBITDA margin 14,139 90.1% 14,272 89.9% 18,357 93.2% 21,156 93.2% 20,767 93.2% Ancilary EBITDA Ancilary EBITDA margin 0.0% 39.8% 25.4% 22.7% 20.1% Divested/planned divested EBITDA Divested/planned divested EBITDA Divested/planned divested EBITDA Total EBITDA Total EBITDA Total EBITDA 4.603 2.480 2.292 1,117 293 Total EBITDA Total EBITDA Total EBITDA \$104,313 \$109,767 \$141,942 \$161,364 \$161,364 Consolidated EBITDA Consolidated EBITDA Consolidated EBITDA Sonocash stock compensation \$36,993 \$37,554 \$40,514 \$54,282 \$53,848 Overhead Consolidated EBITDA Consolidated EBITDA margin \$67,320 \$72,213 \$101,428 \$120,559 \$107,513 Consolidated EBITDA Consolidated EBITDA Consolidated EBITDA \$67,320 \$72,213 \$101,428 \$120,559 \$107,513 Diverbead Onter expense \$17,430 \$17,771 \$19,389 \$20,520 \$19,799 Non-cash stock compensation \$16,563 \$2,515 \$25,445 \$25,895 Loss on extinguishment of debt \$102 \$2,6		-				
Financial EBITDA margin 90.1% 89.9% 93.2% 93.2% 92.5% Ancilary EBITDA - 298 1.186 1.006 841 Ancilary EBITDA margin 0.0% 39.8% 22.4% 22.7% 20.1% Divested/planned divested EBITDA 4.603 2.440 2.12% 24.9% 24.9% 14.0% Total EBITDA margin 26.1% 21.2% 24.9% 24.9% 44.6% 43.5% 40.0% 43.1% 46.5% 43.6% Total CBITDA margin 567,320 \$72,213 \$101,428 \$12,359 \$107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 29.0% Other oxpenses and Interest - - - - 6.533 2,153 3,370 5,513 5,599 Interest expense 21,109 25,22 3,245 \$44,304 \$57,94 Net tax expense 21,109 25,245 24,459 \$57,194 Net tax expense \$11,645 \$14,533 \$16						
Ancillary EBITDA .						
Ancillary EBITDA margin 0.0% 39.8% 25.4% 22.7% 20.1% Divested/planned divested EBITDA Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 24.9% 14.0% Total EBITDA Total EBITDA margin \$104,313 \$109,767 \$141,942 \$174,641 \$161,361 Total EBITDA margin 33.9% 40.0% 43.1% \$54,282 \$53,648 Overhead as a percentage of revenue 13.8% 13.7% 12.3% 14.4% 14.5% Consolidated EBITDA \$67,320 \$72,213 \$101,428 \$120,359 \$107,513 Consolidated EBITDA margin 25.1% 26.3% 32.0% 32.0% 29.0% Other expenses and Interest Total expense 71.09 25,522 32,515 5,535 5,548 25,445 26,895 Loss on extinguishment of debt 502 - 6 23,807 190 Other 3,430 4,351 21,109 \$3,523 \$11,445 \$14,818 Net acceptes 6,621 7,883 8,552 <td>Financial EBITDA margin</td> <td>90.1%</td> <td>89.9%</td> <td>93.2%</td> <td>93.2%</td> <td>92.5%</td>	Financial EBITDA margin	90.1%	89.9%	93.2%	93.2%	92.5%
Divested/planned divested EBITDA 4,603 2,480 2,292 1,117 293 Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 24.9% 14.0% Total EBITDA margin \$104,313 \$109,767 \$141,942 \$174,641 \$161,364 Total cellTDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Total overhead \$36,993 \$37,554 \$40,514 \$54,282 \$53,848 Overhead as a percentage of revenue \$13.8% 13.7% \$12.3% 11.4.4% 14.5% Consolidated EBITDA \$67,320 \$72,213 \$101,428 \$120,359 \$107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 29.9% Other expenses and Interest 0 - 6 23.07 19.099 Non-cash stock compensation \$17,430 \$17,771 \$19,389 \$20,520 \$19,799 Non-cash stock compensation \$16,651 7,883 8,552 11,145 15,959 Interest expense	Ancillary EBITDA	-	298	1,186	1,006	841
Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 24.9% 14.0% Total EBITDA margin \$104,313 \$109,767 \$141,942 \$174,641 \$161,361 Total overhead \$36,993 \$37,554 \$40,0% \$43,1% 46.5% \$43,6% Total overhead \$36,993 \$37,554 \$40,14 \$\$54,282 \$53,848 Overhead as a porcentage of revenue \$13,8% \$13,7% \$12,3% \$14,4% \$14,5% Consolidated EBITDA \$67,320 \$72,213 \$101,428 \$120,359 \$107,513 Consolidated EBITDA margin 25,1% 26,3% 30.8% 32,0% 29,0% Other expenses and Interest - - - 6 23,07 5,513 5,595 Interest expense 21,109 25,522 32,515 25,445 25,895 Loss on extinguishment of debt 502 - 6 23,07 190 Other 3,430 4,351 21,506 522,525 511,145 18,818	Ancillary EBITDA margin	0.0%	39.8%	25.4%	22.7%	20.1%
Divested/planned divested EBITDA margin 26.1% 21.2% 24.9% 24.9% 14.0% Total EBITDA margin \$104,313 \$109,767 \$141,942 \$174,641 \$161,361 Total overhead \$36,993 \$37,554 \$40,514 \$54,282 \$53,848 Overhead as a percentage of revenue 13.8% 13.7% \$12.3% 14.4% \$14.9% Consolidated EBITDA margin \$67,320 \$72,213 \$101,428 \$120,359 \$107,513 Consolidated EBITDA margin \$17,730 \$17,771 \$19,389 \$20,520 \$19,799 Non-cash stock compensation \$17,730 \$17,771 \$19,389 \$20,520 \$19,799 Non-cash stock compensation \$16,653 \$2,153 3,370 \$5,513 \$5,959 Loss on extinguishment of debt \$502 - 6 23,807 190 Other 3,430 4,351 21,500 \$3,3159 \$41,381 Special Items \$11,650 \$14,533 \$16,600 \$3,3159 \$41,381 Special Items	Divested/planned divested EBITDA	4,603	2,480	2,292	1,117	293
Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Total overhead \$ 36,993 \$ 37,554 \$ 40,514 \$ 54,282 \$ 53,848 Overhead as a percentage of revenue 13.8% 13.7% 12.3% 14.4% 14.5% Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Consolidated EBITDA margin \$ 67,320 \$ 71,710 \$ 19,389 \$ 20,520 \$ 19,799 Non-cash stock compensation 6,583 2,153 3,370 5,513 5,959 Interest expense 21,109 25,522 32,807 190 Other 3,430 4,351 21,506 770 (1,524) Pretax income \$ 18,266 \$ 22,416 \$ 24,642 \$ 44,304 \$ 57,194 Net tax expense 6,621 7,883 8,552 11,145 15,813 Net income \$ 11,650 \$ 9,821 \$ 25,657 \$ 30,607 \$ (200) Tax effect on special items 1,729 1,822 \$ 44	-	26.1%	21.2%			14.0%
Total EBITDA margin 38.9% 40.0% 43.1% 46.5% 43.6% Total overhead \$ 36,993 \$ 37,554 \$ 40,514 \$ 54,282 \$ 53,848 Overhead as a percentage of revenue 13.8% 13.7% 12.3% 14.4% 14.5% Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Consolidated EBITDA margin \$ 67,320 \$ 71,710 \$ 19,389 \$ 20,520 \$ 19,799 Non-cash stock compensation 6,583 2,153 3,370 5,513 5,959 Interest expense 21,109 25,522 32,807 190 Other 3,430 4,351 21,506 770 (1,524) Pretax income \$ 18,266 \$ 22,416 \$ 24,642 \$ 44,304 \$ 57,194 Net tax expense 6,621 7,883 8,552 11,145 15,813 Net income \$ 11,650 \$ 9,821 \$ 25,657 \$ 30,607 \$ (200) Tax effect on special items 1,729 1,822 \$ 44		\$ 104 313	\$ 109 767	\$ 141 942	\$ 174 641	\$ 161 361
Total overhead \$ 36,993 \$ 37,554 \$ 40,514 \$ 54,282 \$ 53,848 Overhead as a percentage of revenue 13.8% 13.7% 12.3% 14.4% 14.5% Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 29.0% Other expenses and Interest		-			-	
Overhead as a percentage of revenue 13.8% 13.7% 12.3% 14.4% 14.5% Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 29.0% Other expenses and Interest						
Consolidated EBITDA consolidated EBITDA margin \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Consolidated EBITDA margin 25.1% 26.3% 30.8% 32.0% 29.0% Other expenses and Interest			. ,		+,	. ,
Consolidated EBITDA margin 26.1% 26.3% 30.8% 32.0% 29.0% Other expenses and Interest I	Overnead as a percentage of revenue					
Other expenses and Interest Image: Signal and Si		•			-	
Depreciation & amortization\$ 17,430\$ 17,771\$ 19,389\$ 20,520\$ 19,799Non-cash stock compensation6,5832,1533,3705,5135,959Interest expense21,10925,52232,51525,44525,895Loss on extinguishment of debt502-623,807190Other3,4304,35121,5067770(1,524)Pretax income\$ 18,266\$ 22,416\$ 24,642\$ 44,304\$ 57,194Net tax expense6,6217,8838,55211,14515,813Net tax expense6,6217,883\$ 16,090\$ 33,159\$ 41,381Special items\$ 11,650\$ 9,821\$ 25,579\$ 30,607\$ (200)Tax effect on special items1,7291,8227,9868,50395Adjusted net income margin8.0%8.2%10.2%14.7%11.1%Adjusted dearnings per share\$ 1,19\$ 1.26\$ 1.88\$ 3.17\$ 2.76Adjusted diluted earnings per share\$ 0.64\$ 0.81\$ 0.90\$ 1.90\$ 2.78GAAP basic earnings per share\$ 0.63\$ 0.80\$ 0.89\$ 1.81\$ 2.63Weighted average basic shares outstanding17,97117,87717,87217,40914,857Weighted average diluted shares outstanding18,37418,00518,07718,26615,710Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA\$ 67,320\$ 72,213\$ 104,228\$ 120,359\$ 107,513<	Consolidated EBITDA margin	25.1%	26.3%	30.8%	32.0%	29.0%
Non-cash stock compensation6,5832,1533,3705,5135,959Interest expense21,10925,52232,51525,44525,895Loss on extinguishment of debt502-623,807190Other3,4304,35121,506770(1,524)Pretax income\$18,266\$22,416\$24,642\$44,304\$57,194Net tax expense6,6217,8838,55211,14515,813Net ax expense6,6217,8838,55211,14515,813Special items\$11,645\$14,533\$16,090\$33,159\$41,381Special items\$11,650\$9,821\$25,579\$30,607\$(200)Tax effect on special items1,7291,8227,9868,50395Adjusted net income\$21,566\$22,532\$33,683\$55,263\$41,066Adjusted basic earnings per share\$1,19\$1,26\$1,88\$3,17\$2,76Adjusted diluted earnings per share\$0,64\$0,81\$0,90\$1,90\$2,78GAAP basic earnings per share\$0,63\$0,80\$0,80\$1,81\$2,637Weighted average basic shares outstanding17,97117,87717,87217,40914,857Weighted average basic shares outstanding17,97117,87718,26615,710Reconciliation of Consolidated EBITDA to Adjusted\$67,320\$72,213\$101,428\$120,359\$107,513Special items2,8724,3742,8225,802 </td <td>Other expenses and Interest</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Other expenses and Interest					
Interest expense 21,109 25,522 32,515 25,445 25,895 Loss on extinguishment of debt 502 - 6 23,807 190 Other 3,430 4,351 21,506 770 (1,524) Pretax income \$18,266 \$22,416 \$24,642 \$44,304 \$57,194 Net ax expense 6,621 7,883 8,552 11,145 15,813 Net income \$11,645 \$14,533 \$16,090 \$33,159 \$41,381 Special items \$11,650 \$9,821 \$25,579 \$30,607 \$(200) Tax effect on special items 1,729 1,822 7,986 8,503 955 Adjusted net income \$21,566 \$22,532 \$33,683 \$55,263 \$41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted duited earnings per share \$1,17 \$1,25 \$1,66 \$3,02 \$2,78 GAAP basic earnings per share \$0,63 \$0,80 \$0,89 <	Depreciation & amortization	\$ 17,430	\$ 17,771	\$ 19,389	\$ 20,520	\$ 19,799
Loss on extinguishment of debt 502 - 6 23,807 190 Other 3,430 4,351 21,506 770 (1,524) Pretax income \$18,266 \$22,416 \$24,642 \$44,304 \$57,194 Net tax expense 6,621 7,883 8,552 11,145 15,813 Net income \$11,645 \$14,533 \$16,090 \$33,159 \$41,381 Special items \$11,645 \$14,533 \$16,090 \$33,159 \$41,381 Ajusted net income margin \$1,729 1,822 7,986 8,503 95 Adjusted basic earnings per share \$1,19 \$1,26 \$1,88 \$3,17 \$2,76 Adjusted diluted earnings per share \$0,64 \$0,81 \$0,90	Non-cash stock compensation	6,583	2,153	3,370	5,513	5,959
Other 3,430 4,351 21,506 770 (1,524) Pretax income \$18,266 \$22,416 \$24,642 \$44,304 \$57,194 Net tax expense 6,621 7,883 8,552 11,145 15,813 Net income \$11,645 \$14,533 \$16,090 \$33,159 \$41,381 Special items \$11,650 \$9,821 \$25,579 \$30,607 \$(200) Tax effect on special items 1,729 1,822 7,986 8,503 95 Adjusted net income \$21,566 \$22,532 \$33,683 \$55,263 \$41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted basic earnings per share \$1,19 \$1,26 \$1.88 \$3,17 \$2,76 Adjusted diluted earnings per share \$0,64 \$0,81 \$0,90 \$1,90 \$2,78 GAAP basic earnings per share \$0,63 \$0,80 \$0,89 \$1,81 \$2,63 Weighted average basic shares outstanding 17,971 17,877<	Interest expense	21,109	25,522	32,515	25,445	25,895
Special items Special	Loss on extinguishment of debt	502	-	6	23,807	190
Net tax expense 6,621 7,883 8,552 11,145 15,813 Net income \$11,645 \$14,533 \$16,090 \$33,159 \$41,381 Special items \$11,660 \$9,821 \$25,579 \$30,607 \$(200) Tax effect on special items 1,729 1,822 7,986 8,503 955 Adjusted net income \$21,566 \$22,532 \$33,683 \$55,263 \$41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted diluted earnings per share \$1.19 \$1.26 \$1.88 \$3.17 \$2.76 Adjusted diluted earnings per share \$0.64 \$0.81 \$0.90 \$1.90 \$2.78 GAAP diluted earnings per share \$0.63 \$0.80 \$0.80 \$1.81 \$2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Co	Other	3,430	4,351	21,506	770	(1,524)
Net income \$ 11,645 \$ 14,533 \$ 16,090 \$ 33,159 \$ 41,381 Special items \$ 11,650 \$ 9,821 \$ 25,579 \$ 30,607 \$ (200) Tax effect on special items 1,729 1,822 7,986 8,503 95 Adjusted net income \$ 21,566 \$ 22,532 \$ 33,683 \$ 55,263 \$ 41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted basic earnings per share \$ 1.19 \$ 1.26 \$ 1.88 \$ 3.17 \$ 2.76 Adjusted diluted earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP basic earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 <t< td=""><td>Pretax income</td><td>\$ 18,266</td><td>\$ 22,416</td><td>\$ 24,642</td><td>\$ 44,304</td><td>\$ 57,194</td></t<>	Pretax income	\$ 18,266	\$ 22,416	\$ 24,642	\$ 44,304	\$ 57,194
Special items \$ 11,650 \$ 9,821 \$ 25,579 \$ 30,607 \$ (200) Tax effect on special items 1,729 1,822 7,986 8,503 95 Adjusted net income \$ 21,566 \$ 22,532 \$ 33,683 \$ 55,263 \$ 41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted basic earnings per share \$ 1.19 \$ 1.26 \$ 1.88 \$ 3.17 \$ 2.76 Adjusted diluted earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP basic earnings per share \$ 0.64 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 17,971 17,877 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted \$ 67,320 \$ 72,213 \$ 101,428	Net tax expense	6,621	7,883	8,552	11,145	15,813
Tax effect on special items1,7291,8227,9868,50395Adjusted net income\$21,566\$22,532\$33,683\$55,263\$41,086Adjusted net income margin8.0%8.2%10.2%14.7%11.1%Adjusted basic earnings per share\$1.19\$1.26\$1.88\$3.17\$2.76Adjusted diluted earnings per share\$0.64\$0.81\$0.90\$1.90\$2.78GAAP basic earnings per share\$0.64\$0.81\$0.90\$1.90\$2.78GAAP diluted earnings per share\$0.63\$0.63\$0.80\$0.89\$1.81\$2.63Weighted average basic shares outstanding17,97117,87717,87217,40914,857Weighted average diluted shares outstanding18,37418,00518,07718,26615,710Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA\$67,320\$72,213\$101,428\$120,359\$107,513Special items2,8724,3742,8225,8021,7994,30330,90\$109,312Adjusted consolidated EBITDA\$70,192\$76,587\$104,250\$126,161\$109,312	Net income	\$ 11,645	\$ 14,533	\$ 16,090	\$ 33,159	\$ 41,381
Tax effect on special items1,7291,8227,9868,50395Adjusted net income\$21,566\$22,532\$33,683\$55,263\$41,086Adjusted net income margin8.0%8.2%10.2%14.7%11.1%Adjusted basic earnings per share\$1.19\$1.26\$1.88\$3.17\$2.76Adjusted diluted earnings per share\$0.64\$0.81\$0.90\$1.90\$2.78GAAP basic earnings per share\$0.64\$0.81\$0.90\$1.90\$2.78GAAP diluted earnings per share\$0.63\$0.80\$0.89\$1.81\$2.63Weighted average basic shares outstanding17,97117,87717,87217,40914,857Weighted average diluted shares outstanding18,37418,00518,07718,26615,710Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA\$67,320\$72,213\$101,428\$120,359\$107,513Special items2,8724,3742,8225,8021,7991,799Adjusted consolidated EBITDA\$70,192\$76,587\$104,250\$126,161\$109,312	Special items	\$ 11,650	\$ 9,821	\$ 25,579	\$ 30,607	\$ (200)
Adjusted net income \$ 21,566 \$ 22,532 \$ 33,683 \$ 55,263 \$ 41,086 Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted basic earnings per share \$ 1.19 \$ 1.26 \$ 1.88 \$ 3.17 \$ 2.76 Adjusted diluted earnings per share \$ 1.17 \$ 1.25 \$ 1.86 \$ 3.02 \$ 2.61 GAAP basic earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP diluted earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 1,993		1,729	1,822	7,986	8,503	
Adjusted net income margin 8.0% 8.2% 10.2% 14.7% 11.1% Adjusted basic earnings per share \$ 1.19 \$ 1.26 \$ 1.88 \$ 3.17 \$ 2.76 Adjusted diluted earnings per share \$ 1.17 \$ 1.25 \$ 1.86 \$ 3.02 \$ 2.61 GAAP basic earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312	-					\$ 41,086
Adjusted diluted earnings per share \$ 1.17 \$ 1.25 \$ 1.86 \$ 3.02 \$ 2.61 GAAP basic earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312	Adjusted net income margin	8.0%	8.2%	10.2%	14.7%	11.1%
Adjusted diluted earnings per share \$ 1.17 \$ 1.25 \$ 1.86 \$ 3.02 \$ 2.61 GAAP basic earnings per share \$ 0.64 \$ 0.81 \$ 0.90 \$ 1.90 \$ 2.78 GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312	Adjusted basic earnings per share	\$ 1.19	\$ 1.26	\$ 1.88	\$ 3.17	\$ 2.76
GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312						
GAAP diluted earnings per share \$ 0.63 \$ 0.80 \$ 0.89 \$ 1.81 \$ 2.63 Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312	GAAP basic earnings per share	\$ 0 64	\$ 0 81	\$ 0 90	\$ 1 90	\$ 2 78
Weighted average basic shares outstanding 17,971 17,877 17,872 17,409 14,857 Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA K K K K K K 101,428 \$120,359 \$107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$70,192 \$76,587 \$104,250 \$126,161 \$109,312						
Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA Image: Consolidated EBITDA Image: Consolida		\$ 0.00	φ 0.00	φ 0.00	φ	φ 2.00
Weighted average diluted shares outstanding 18,374 18,005 18,077 18,266 15,710 Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA Image: Consolidated EBITDA Image: Consolida	Weighted average basic shares outstanding	17,971	17,877	17,872	17,409	14,857
Consolidated EBITDA Image: Marcine Consolidated EBITDA \$ 67,320 \$ 72,213 \$ 101,428 \$ 120,359 \$ 107,513 Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312						
Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$70,192 \$76,587 \$104,250 \$126,161 \$109,312	-					
Special items 2,872 4,374 2,822 5,802 1,799 Adjusted consolidated EBITDA \$70,192 \$76,587 \$104,250 \$126,161 \$109,312	Consolidated EBITDA	\$ 67.320	\$ 72.213	\$ 101.428	\$ 120.359	\$ 107.513
Adjusted consolidated EBITDA \$ 70,192 \$ 76,587 \$ 104,250 \$ 126,161 \$ 109,312		-				
			1			
	Adjusted consolidated EBITDA margin	26.2%	27.9%	31.6%	33.6%	29.6%

The tables above include the use of certain financial measures that are not GAAP measures. The Non-GAAP financial measures are presented for additional information and are reconcilded to their most comparable GAAP measures below. We define our Non-GAAP measures as "Adjusted" which is reflected on our Condensed Annual operating and Financial Trend Report.

Reconciliation of GAAP Basic Earnings Per Share to Adjusted Basic Earnings Per Share for the Five Year Annual Period:

	2018	2019	2020	2021	2022
GAAP basic earnings per share	\$ 0.64	\$ 0.81	\$ 0.90	\$ 1.90	\$ 2.78
Effect of special items	0.55	0.45	0.98	1.27	(0.02)
Adjusted basic earnings per share	\$ 1.19	\$ 1.26	\$ 1.88	\$ 3.17	\$ 2.76

Reconciliation of GAAP Diluted Earnings Per Share to Adjusted Diluted Earnings Per Share for the Five Year Annual Period:

	2018	2019	2020	2021	2022
GAAP diluted earnings per share	\$ 0.63	\$ 0.80	\$ 0.89	\$ 1.81	\$ 2.63
Effect of special items	0.54	0.45	0.97	1.21	(0.02)
Adjusted diluted earnings per share	\$ 1.17	\$ 1.25	\$ 1.86	\$ 3.02	\$ 2.61

Reconciliation of GAAP Net Income to Adjusted Consolidated EBITDA for the Five Year Annual Period (in thousands):

	2018	2019	2020	2021	2022
Net income	\$ 11,645	\$ 14,533	\$ 16,090	\$ 33,159	\$ 41,381
Net tax expense	 6,621	7,883	8,552	11,145	15,813
Pretax income	\$ 18,266	\$ 22,416	\$ 24,642	\$ 44,304	\$ 57,194
Depreciation & amortization	17,430	17,771	19,389	20,520	19,799
Non-cash stock compensation	6,583	2,153	3,370	5,513	5,959
Interest expense	21,109	25,522	32,515	25,445	25,895
Loss on extinguishment of debt	502	-	6	23,807	190
Other	3,430	4,351	21,506	770	(1,524)
Special items	2,872	4,374	2,822	5,802	1,799
Adjusted consolidated EBITDA	\$ 70,192	\$ 76,587	\$ 104,250	\$ 126,161	\$ 109,312
Total revenue	\$ 267,992	\$ 274,107	\$ 329,447	\$ 375,886	\$ 370,174
Adjusted consolidated EBITDA margin	26.2%	27.9%	31.6%	33.6%	29.5%

Special Items affecting Adjusted Net Income for the Five Year Annual Period (in thousands):

	2018	2019	2020		2021	2022
Acquisition expenses	\$ -	\$ 2,083	\$	(11)	\$ -	\$ -
Severance and separation costs	1,435	1,205		563	1,575	1,431
Performance awards cancellation and exchange	3,284	-		288	-	-
Accretion of discount on convert. sub. notes	2,192	241		216	20	-
Net loss on extinguishment of debt	502	-		-	23,807	190
Net (gain) loss on divestitures	556	4,217		6,864	(856)	(543)
Impairment of goodwill, intangibles and PPE	1,019	963		14,952	500	2,358
Litigation reserve	1,000	750		270	1,050	200
Tax expense related to divested business	-	911		-	-	-
Net gain on insurance reimbursements	-	(885)		-	-	(3,471)
Disaster recovery and pandemic costs	437	-		1,627	2,157	168
Change in uncertain tax reserves and other	-	-		-	-	(533)
Tax adjustment related to certain discrete items	1,225	-		400	-	-
Other special items	 -	336		410	2,354	
Total	\$ 11,650	\$ 9,821	\$ 2	5,579	\$ 30,607	\$ (200)

Special Items affecting Adjusted Consolidated EBITDA for the Five Year Annual Period (in thousands):

	2018 2019		2019	2020		2021		2022
Acquisition expenses	\$ -	\$	2,083	\$	(11)	\$	-	\$ -
Severance and separation costs	1,435		1,205		563		1,575	1,431
Litigation reserve	1,000		750		270		1,050	200
Disaster recovery and pandemic costs	437		-		1,627		2,157	168
Other special items	 -		336		373		1,020	
Total	\$ 2,872	\$	4,374	\$	2,822	\$	5,802	\$ 1,799